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DECIDE AND ACT

"Turn discussion into a decision."

Business Case

A team has been discussing the same issue for weeks. There are plenty of opinions. There are several possible solutions. Everyone agrees that "something needs to be done". But nobody has made the decision. Meetings generate more discussion rather than progress.

Solution

Use 3Pano facilitation boards to create a **focused 90-minute decision environment**.
The entire session is structured around one question: "What decision do we need to make today?"
The boards guide participants through:

FACTS → CHALLENGE → OPTIONS → CRITERIA → CHOICE → ACTION

The decision becomes physically visible.



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How to use 3Pano

Step	Key question	Time
Understand	What do we know?	0 > 15 min
Define	What exactly needs to be decided?	15 > 30 min
Explore	What are our realistic options?	30 > 55 min
Evaluate	What criteria matter?	55 > 70 min
Decide	Which option do we choose?	70 > 80 min
Commit	Who does what, and by when?	80 > 90 min

What you need:

- 3 - 6 3Panos
- cards/Post-its and markers
- defined decision criteria

BEST RESULTS: with the people who own the decision and those responsible for implementing it, ensuring commitment turns into action.

CONTACT US **for facilitation or consultation support.**

"When everything was on the wall, it became easier to see what needs to be decided." - Andrea, Cluj-Napoca

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3Pano is a stage for your ideas.